

# CRAIN'S

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## AGENDA

## THE LIST LARGEST EXECUTIVE RECRUITING FIRMS

Ranked by number of NY area recruiters

RANK	COMPANY	PHONE/WEBSITE	HEAD(S) OF NY AREA OFFICE	NY AREA RECRUITERS 2015/2014 <sup>1</sup>	U.S. RECRUITERS 2015/2014 <sup>2</sup>	YEAR FOUNDED <sup>3</sup>	% OF BILLINGS FROM RETAINED SEARCHES	MAJOR AREAS OF SPECIALIZATION
1	<b>Green Key Resources</b> 475 Park Ave. South New York, NY 10016	(212) 683-1988 greenkeyllc.com	<i>Andrew Chayut</i> Managing partner	145 138	210 191	2004	52%	Accounting-Finance, FS Operations, Pharmaceutical, Healthcare, Office Support, IT & Embedded Tech, Legal Support, Creative & Marketing, HR, Hospitality
2	<b>24 Seven Inc.</b> 120 Wooster St. New York, NY 10012	(212) 966-4426 24seventalent.com	<i>Celeste Gudas</i> President	130 121	250 232	2000	53%	Marketing, creative, digital, fashion, beauty, advertising
2	<b>Solomon-Page Group</b> 260 Madison Ave. New York, NY 10016	(212) 403-6100 solomonpage.com	<i>Lloyd Solomon, Scott Page</i> Managing directors	130 127	188 179	1991	58%	Financial services, health care and life sciences, accounting and finance, information technology, creative and fashion
4	<b>Forum Group</b> 260 Madison Ave. New York, NY 10016	(212) 687-4050 forumgrp.com	<i>Frank G. Fusaro</i> President	96 92	96 92	1974	n/d	Accounting, regulatory reporting, compliance, advertising and market research, human resources, information technology, health care
5	<b>Options Group</b> 121 E. 18th St. New York, NY 10003	(212) 982-0900 optionsgroup.com	<i>Michael Karp</i> Chief executive	76 76	76 76	1992	75%	Financial services, investment banking, risk management, operations and finance, quant analysts, quantitative research, information technology, hedge funds, private wealth management
6	<b>Execu   Search Group</b> 675 Third Ave. New York, NY 10017	(212) 922-1001 execu-search.com	<i>Edward Fleischman</i> Chief executive	71 67	76 72	1985	51%	Financial services, hedge funds, private equity, investment banking, accounting, health care, life sciences, information technology, creative and digital, engineering
7	<b>JW Michaels &amp; Co.</b> 335 Madison Ave. New York, NY 10017	(212) 922-2844 jwmichaels.com	<i>Jason Wachtel, Justin Mandel</i> Partners	69 48	69 48	2010	60%	Legal, compliance, risk, quantitative trading, IT, accounting and finance, front office
8	<b>Distinctive Personnel</b> 424 W. 33rd St. New York, NY 10001	(212) 683-3300 distinctivepersonnel.com	<i>Jean-Paul Renard</i> President	64 64	113 113	1983	54%	Information technology, finance and accounting, human resources, health care, supply chain and logistics
9	<b>Howard-Sloan Professional Search</b> 555 Fifth Ave. New York, NY 10017	(212) 704-0444 howardsloan.com	<i>Mitchell Berger</i> Chief executive	60 57	64 57	1957	60%	Legal, financial, information technology, compliance
10	<b>Viscusi Group</b> 1177 Sixth Ave. New York, NY 10036	(212) 979-5700 viscusigroup.com	<i>Stephen Viscusi</i> Managing partner	57 57	63 63	1985	100%	Office and residential furniture, architectural product, textiles, floor coverings, tile, fixtures, trade and retail, manufacturers, sales and digital marketing, COO, CEO, CMO and creative directors
11	<b>Atlantic Group</b> 19 W. 34th St. New York, NY 10001	(212) 271-1181 atlanticrecruiters.com	<i>John Ricco</i> Managing partner	55 47	65 50	2006	50%	Direct hire, retained and temporary staffing across accounting, finance, tax, investor relations, marketing, trading and investment professionals, information technology, health care, fashion, administrative and corporate services
12	<b>Heidrick &amp; Struggles International Inc.</b> 1114 Sixth Ave. New York, NY 10036	(212) 867-9876 heidrick.com	<i>Daniel Ryan</i> Partner-in-charge	54 60	158 147	1953	100%	Financial services, global technology and services, health care and life sciences, industrial, consumer markets, education and social enterprise
13	<b>Korn/Ferry International</b> 200 Park Ave. New York, NY 10166	(212) 687-1834 kornferry.com	<i>Anthony LoPinto</i> Managing director, New York region	52 47	214 261	1970	95% <sup>4</sup>	Financial services, CEO/board, consumer, life sciences, nonprofits
14	<b>Stephen-Bradford Search</b> 555 Fifth Ave. New York, NY 10017	(212) 221-6333 stephenbradford.com	<i>Linda Schaler</i> President	46 44	46 44	1999	100%	Marketing, advertising, media, digital, technology, analytics/big data, retail/luxury, publishing and nonprofit
15	<b>Russell Reynolds Associates</b> 200 Park Ave. New York, NY 10166	(212) 351-2000 russellreynolds.com	<i>Heather Hammond</i> Consultant, area manager	45 42	144 137	1969	95%	Board/CEO, board effectiveness, succession planning, leadership assessment, corporate officers, financial services, private equity, technology, digital, nonprofit, health care, consumer, industrial and natural resources, supply chain